# ABDUL-RAHMAN LOGAN MAGBA-KAMARA "AK KAMARA"

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## **STATEMENT**

I am seeking the role of RNC National Committeeman for the MNGOP. I want to use my God-given abilities along with the skills I've learned and honed along the way in volunteer management, issue advocacy, grassroots organizing, and media communications to be the best National Committeeman I can be. I've amassed over 150,000 followers across several social media platforms. Professional experience has taught me to be an active listener and problem solver. I enjoy working with people, whether they are colleagues, volunteers, or strangers. I'm excited to help grow our Republican party!

# **REPUBLICAN PARTY ROLES**

BPOU Co-Chair (2015-2016)
BPOU Chair (2016)
State Delegate (2006, 2008, 2010, 2012, 2014, 2016, 2020, 2022, 2024)
Precinct Chair (2006, 2012, 2014, 2018)
College Republican Chapter Chair (2007-2008)
Deputy Sqt-At-Arms (16 State Central Meetings, 6 State Conventions, 4 Lincoln-Reagan Dinners)

# **HISTORY/DUTIES**

AK Kamara Enterprises LLC

Courier Delivery Services

Loading and unloading cargo, meticulously planning routes to optimize delivery times, and maintaining communication with dispatchers and customers to update on delivery statuses. Observing and adhering to traffic laws and safety protocols to ensure the safety and the integrity of the items being transported. Collect signatures or payments upon delivery, providing a critical touchpoint between the customer and the recipient. Ensure customer satisfaction and loyalty through efficiency and professionalism.

AK Kamara Insurance and Financial Services LLC

Insurance Agent and Financial Representative

Grew a scratch book to \$529,000 in total premiums for commercial and personal lines property and casualty in 57 months. Wrote over \$35,000 in annual premiums in life insurance in that same time. Obtained a little under \$100,000 in investable assets in that same time as well. Made outbound calls to natural market prospects to set up insurance appointments. Paid for leads and made outbound calls to. Built relationships with referral partners such as loan officers, realtors, and property managers to generate new prospects. Serviced my book of business on as needed basis with billing, claims, and other general service needs. Set up face to face meeting with prospects to review limits of liability and put together a risk management plan based on needs of the prospect.

The Rouen Group

**Grassroots Organizer** 

Organized several grassroots campaigns, developed campaign messaging, spoke with media on behalf of the campaign, managed paid volunteers, submitted daily reports of success of campaign, interacted with the public to gain support for the campaigns.

#### Collegians For a Constructive Tomorrow

#### Coordinator

Managed four separate programs: Lakes, Issues and Policy, Internship, and Energy programs. Cultivated student leadership by managing student leaders. Provided research materials for the programs. Updated company social media and website posts on a regular basis. Provided logistics on all programs. Taught ideological content in a classroom setting when needed. Helped find and book speakers. Provided mentorship to interns. Filmed, directed, produced, edited, and videos on issues or events.

#### MN House Republican Committee

#### Field Staff

Managed day to day events for candidate. Organized and directed phone banks, volunteers for events, door knocking. Coordinated and implemented campaign strategy. Designed and helped write political ads in print and online. Organized letters to the editor campaigns. Provided staffing support to candidate.

#### Seifert for Governor

#### Field Staff

Managed day to day events for candidate when the candidate was in my field area. Organized and supervised volunteers for phone banks, and campaign events. Designating key leaders and maintained frequent contact with leaders in the 4th and 5th Congressional districts. Maintained and updated database of current supporters and delegates in my field area. Recruited people to write letters the editor in support of campaign. Composed and sent out e-campaign updates for supporters in my field area. Staffed candidate by helping give relevant information about specific topics and attendees while at the event.

# Minnesota College Republicans

#### State Chairman

Organized phone banks, fundraising drives, street theater demonstrations, doorknocking for candidates, and Get Out The Vote. Led conversations on policy issues on campuses and in some written and televised media. Drafted and sent out Letters to the Editors to newspapers. Helped organize grassroots political candidate and political cause rallies. Wrote press releases. Maintained and updated the MNCR website weekly with political news and upcoming events. Updated facebook and twitter pages to keep members informed. Statewide organization of over 8,000 members.

# Minnesotans For Employee Freedom

#### Researcher

Performed opposition research on US Senate and Congressional Candidates by reading written, video, and online publications about candidates' stances on issues. I organized volunteers for street theater demonstrations. Recruited people to sign on to letters to the editor campaigns to newspapers around the state. Wrote and posted blog entries on company website. Directed, produced, edited and sometimes filmed surprise on the spot interviews with the candidates I was assigned to track.

## Andrea Zajicek State Farm Agency

#### Sales Team Member

Made outbound calls to cold prospects to quote rates. Received hot leads and made outbound calls to quote rates. Serviced existing book of business on as needed basis with billing, claims, and other general service needs. Set up face to face meeting with new business to go over limits of liability and put together a risk management plan based on needs of the policy holder.

#### **CPP North America**

#### Member Service Representative

Inbound call sales retention. Outbound call warm sales. Provided company specific knowledge support to clients. Educated clients on product benefits and features. Top 1 and 2 for sales retention for my class and top 10 for sales on the sales floor for 3 months. Adhered to company specific AHT and QA standards.

#### Jeane Thorne

#### Collector

Used various skip tracing tools to locate the responsible party for a certain property with Xcel Energy. Explain to customers their responsibility to pay for the energy services. Used Microsoft Excel to update records. Negotiated payment with consumers. Maintained strict adherence to PUC regulations.

# IC Systems

#### Lead

I managed a group of 4 to 6 collectors. I was always in the top 5 of collectors for the portfolio of 30 plus collectors. Set collection incentive goals for collectors to achieve. Monitored calls to ensure company standard and federal adherence of call. Inbound and outbound calls with debtors to solicit past due payment. Updating and posting dollar amount to customer's accounts. Devising plans of success for collectors on team.

# Corwin Automotive Group

#### Sales Associate

Assist customers in the purchase of a new/used vehicle. Stay up to date with latest automotive news and buying incentives. Follow-up with previous customers to insure quality. Follow up with hot and cold leads generated from online and in person visits.

# World Management Wholesale Distribution

# Sales Manager

Conducted interviews, led 2 sales classes a week with 15-40 individuals. Organized and filed human resources paperwork. Business to business sales, closing sales, wholesale retail sales. Motivating entire sales team daily through speaking and sales goals. Handled \$10,000+ in inventory and cash flow a day. The promotions I achieved were based my ability to reach certain quotas twice a week in a 22 week period. I Managed groups of 8-15 individuals who were involved in the 10-13 week training program to become managers. I explained information about compensation, floor plans, leases and build outs with new independent business owners who had been promoted.

#### **EDUCATION**

Bachelor's Degree Major: Political Science

University of Minnesota, Minneapolis MN

Date Completed: 08/2010

#### SKILLS

Software programs used in previous roles:
Microsoft Suite of Programs
Adobe Suite of Programs
CapCut
OBS Studio
Voter Vault
Phoenix
Advantage Mobile